



# First quarter 2013

- Sales revenue decreased by 9 percent to SEK 1,341 m (1,479), a decrease of 10 percent when adjusted for currency and structure.
- Operating profit (EBIT) amounted to SEK 13 m (30), excluding one-off items of SEK -6 m (-38).
- The operating margin (EBIT), excluding one-off items, amounted to 1.0 percent (2.0).
- The after-tax result amounted to SEK -28 m (-46).
- Earnings per share amounted to SEK -0.37 (-0.61).
- Cash flow from operating activities amounted to SEK 3 m (-90).
- New President and CEO, Anders Berg, from 18 March 2013.

# Weak low-season sales – now we look ahead

The first quarter is low-season and it is also the guarter in which Lindab has the lowest volumes, in terms of sales. It can hardly have escaped anyone that winter this year has been snowy, protracted and geographically widespread across all of Lindab's regions. Combined with weak underlying demand this has inevitably had a negative impact on sales.

The cost and efficiency programme, which has been expanded to generate gross annual savings of SEK 300 m, is continuing as planned.

The macroeconomic signals are not particularly positive, but there are glimmers of light. Norway and Russia, for example, are markets where growth is predicted to be good during the year. In Norway, we also appointed new management at the end of the quarter and in Russia we have started producing ventilation components at our Building Systems plant in Yaroslavl.

Now it is important to step forward and build on the strong platform we have. Internally we have launched "Back to Basics - Into the Future", which means we will be doing more of what we are good at, focusing especially on organic growth. We have an extensive activity programme and there is a great deal to develop further. We must become even better at understanding and serving our customers. This means we will be focusing on getting closer to the customer and on developing our product range. For instance, after listening to our customers, we have reintroduced the Astron brand for our pre-engineered steel building systems, and we expect a positive outcome from this. We have a number of interesting product launches and our production in general is world class.

Similarly, we want to work on developing a safe working environment, focus even more closely on sustainability and, through a comprehensive dialogue across the company, dare to think in new ways about continuous improvement and growth.

Motivation and energy are important. The same goes for excellent leadership and sound business sense so that our resources are used appropriately throughout the Group for the good of the entire company. Lindab is inherently very strong and has enormous capability. Now we will concentrate on turning our expertise into concrete plans and activities.

Anders Berg, Grevie, April 2013



# Important events during the quarter

- Anders Berg, the new President and CEO took office on 18 March.
- Former President and CEO, David Brodetsky, was dismissed on 5 February and Chief Legal Counsel, Carl-Gustav Nilsson, took over as acting President and CEO for the period up to 18 March.

### Sales and markets

Sales revenue during the first quarter amounted to SEK 1,341 m (1,479), a decrease of 9 percent compared with the first quarter of 2012. Adjusted for currency and structure the decrease was 10 percent.

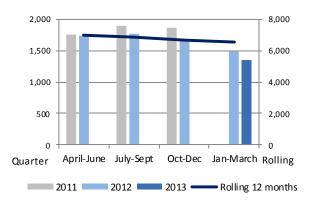
The negative sales trend in the quarter is due to the harsh and prolonged winter and weak underlying demand in the majority of European markets. All three business areas show reduced sales compared with the corresponding period the previous year.

Sales in the Nordic region, which is Lindab's largest region, fell by 11 percent during the quarter when adjusted for currency and structure. All Nordic markets are showing negative sales trends.

Sales in Western Europe decreased by 10 percent adjusted for currency and structure. The majority of markets in Western Europe are showing negative sales trends with a few exceptions such as Switzerland and Italy.

Sales in CEE/CIS decreased by 11 percent when adjusted for currency and structure. Lindab's key market in Russia is also indicating reduced sales, mainly due to the decline in orders during the third quarter in 2012 for the Building Systems business area.

# SALES REVENUE, SEK m



# BREAKDOWN OF SALES REVENUE BY MARKET, LAST 12 MONTHS



■ Nordic region ■ Western Europe ■ CEE/CIS ■ Other markets

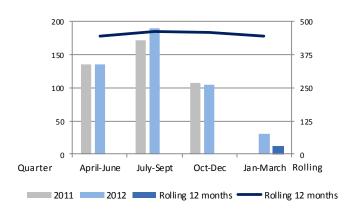
### **Profit**

Operating profit (EBIT) for the first quarter amounted to SEK 13 m (30), excluding one-off items of SEK –6 m (–38), see note 5. The operating margin (EBIT), excluding one-off items, amounted to 1.0 percent (2.0). The decline in profit and margin is due to lower volumes, which has been largely offset by implemented cost and efficiency measures. The expanded cost-reduction programme that was communicated in February 2013 is continuing according to plan.

The quarter has been affected by one-off costs of SEK 6 m (38), all attributable to structural measures as part of the cost-reduction programme, see note 5.

The pre-tax result for the quarter amounted to SEK -26 m (-47). The after-tax result amounted to SEK -28 m (-46). Earnings per share amounted to SEK -0.37 (-0.61). The average share price during the first quarter of 2013 has been lower than the conversion rates in the incentive programmes, therefore no dilutive effects have occurred.

# OPERATING PROFIT (EBIT), SEK m (adjusted for one-off items)



# BREAKDOWN OF OPERATING PROFIT (EBIT) BY BUSINESS AREA (adjusted for one-off items), LAST 12 MONTHS



■ Ventilation ■ Building Components ■ Building Systems

# **Cost-reduction programme**

In early 2012, a cost-reduction programme was announced that was estimated to save approximately SEK 150 m each year, before inflation, acquisitions and sales activities.

Due to the continued weakening demand in 2012, Lindab announced additional cost-reduction activities in February 2013. The additional measures together with the original programme will generate annual savings of SEK 300 m. After inflation and sales activities, this will generate annual savings of approximately SEK



200 m. The full effect of the savings is expected from the third quarter of 2013.

Activities that were implemented during the quarter have resulted in one-off costs of SEK 6 m, see note 5.

Total one-off costs for the extended programme are estimated at approximately SEK 170 m, meaning that, after the first quarter, approximately SEK 50 m remains to be booked in 2013.

# Seasonal variations

Lindab's operations are affected by seasonal variations in the construction industry, and the greatest proportion of sales is normally seen during the second half of the year. The most substantial seasonal variations are to be found within the Building Components and Building Systems business areas. The Ventilation business area is less dependent on seasons and the weather since the installation of ventilation systems is mainly carried out indoors.

There is normally a deliberate stock build-up of mainly finished goods during the first six months, which gradually becomes a stock reduction during the second half of the year as a result of increased activity within the construction market.

# Depreciation/amortisation and write-downs

The depreciation for the quarter is in line with last year, amounting to SEK 38 m (37).

### Tax

Actual tax expenses for the quarter amounted to SEK 2 m. The tax amount corresponding quarter last year consisted of a tax income of SEK 1 m. The pre-tax result amounted to SEK –26 m (–47).

The average tax rate was 23 percent (28) and is based on a weighting of Lindab's profit and tax rate in each country. The discrepancies between the actual and average tax rates are mainly due to differences between taxable profit and profit before tax (EBT), and because deferred tax assets on loss carry-forwards have not been capitalised in certain subsidiaries because of prevailing market uncertainty.

# Cash flow

Cash flow from operating activities improved, amounting to SEK 3 m for the first quarter compared with SEK -90 m for the same period the previous year.

The improvement is due to higher cash flow from operating activities before changes in working capital of SEK 24 m (–26). The operating profit (EBIT) amounted to SEK 7 m compared to SEK –8 m for the corresponding period the previous year, which is mainly due to higher one-off costs for the previous year. A tax refund of SEK 8 m (–27), has also contributed to the increase. Cash flow from tax assets in the fourth quarter of 2012 were received during the quarter.

Cash flow from the change in working capital also improved, amounting to SEK -21 m (-64). The change in stock amounted to SEK -140 m (-78) while the change in operating liabilities amounted to SEK 170 m (40). The negative trend regarding the stock-build up is a result of a cold season and a weaker market. This also explains the increase in the change in operating liabilities.

Cash flow from investing activities is reported under the headings "Investments" and "Business combinations".

Financing activities for the quarter resulted in a cash flow of SEK 30 m (137), which is explained by increased borrowing.

### CASH FLOW FROM OPERATING ACTIVITIES, SEK m



### **Investments**

Investments in fixed assets amounted to SEK 19 m (47) for the quarter, while divestments amounted to SEK 1 m (2). Cash flow from investing activities amounted to SEK –18 m (–45) net, excluding acquisitions and sales.

### **Business combinations**

No acquisitions were made during the quarter.

During the first quarter of 2012, Plannja's sandwich panel and decking profile business was acquired through an acquisition of assets.

Cash flow from acquisitions for the first quarter amounted to SEK –10 m (–50) net. The cash flow relates to payments settled for the acquisition of Centrum Klima S.A., which took place in 2012.

# **Financial position**

The net debt amounted to SEK 2,140 m (1,962) at 31 March 2013. Currency fluctuations have had a marginal effect on the net debt during the quarter. The equity/assets ratio amounted to 38 percent (40) and the net debt-equity ratio was 0.9 (0.7). Net financial expense during the quarter was SEK –33 m (–39).

The existing credit agreement with Nordea and Handelsbanken expires in February 2015. The total credit limit is SEK 2,900 m (3,000). The agreement contains covenants, which are monitored quarterly. Lindab fulfils the terms of its current credit agreement.

# Pledged assets and contingent liabilities

There have not been any significant changes to pledged assets and contingent liabilities in 2013.

# The parent company

The parent company had no sales during the quarter. The after-tax result for the period amounted to SEK –18 m (–19).

# Significant risks and uncertainties

There have been no significant changes to what was stated by Lindab in its Annual Report for 2012 under Risks and risk management (pages 81-85).

# **Employees**

The number of employees at the end of the quarter, converted to equivalent full-time employment, totalled 4,362 people (4,344). Adjusted for acquisitions and divestments, the number of employees decreased by 237 net compared to the corresponding quarter last year.



# **Annual General Meeting 2013**

The Annual General Meeting for Lindab International AB (publ) will be held on 15 May 2013 at 14.00 (CET) at the Lindab Arena, Ängelholm, Sweden. Shareholders who wish to take part in the AGM must be registered in the register of shareholders held by Euroclear Sweden AB no later than Wednesday 8 May 2013.

Those wishing to participate must give notice no later than 16.00 on Wednesday 8 May 2013:

- via the website <a href="www.lindabgroup.com">www.lindabgroup.com</a>
- by telephoning Lindab International AB, +46 (0) 431 850 00, or
- by post to "Lindab International AB", "Annual General Meeting", SE-269 82 Båstad, Sweden.

# **The Lindab Share**

The highest price paid for Lindab shares during the period January–March was SEK 56.00 on 19 March, and the lowest was SEK 42.17 on 7 January. The closing price on 28 March was SEK 52.50. The average daily trading volume of Lindab shares was 142,682 shares per day (270,599).

Lindab holds 2,375,838 treasury shares (3,375,838), equivalent to 3.0 percent (4.3) of the total number of Lindab shares. The number of outstanding shares totals 76,331,982 (75,331,982), while the total number of shares is 78,707,820.

The biggest shareholders by the end of the quarter, in relation to the number of outstanding shares are Creades AB with 12.2 percent (12.0), Systemair AB with 12.0 percent (-), Lannebo Fonder with 8.9 percent (6.5), Livförsäkringsaktiebolaget Skandia with 8.8 percent (9.5), and Swedbank Robur Fonder with 8.4 percent (7.3). The ten largest holdings constitute 66.6 percent of the shares (66.5), excluding Lindab's own holding.

# Proposed dividend to shareholders

Lindab's Board of Directors will propose a zero-dividend for 2012 at the Annual General Meeting on 15 May. The previous year's dividend amounted to SEK 1.00 per share, resulting in a total dividend of SEK 76 m.

# Incentive programme

The Board will not propose the introduction of an incentive programme for 2013.

# **Accounting principles**

See note 1, page 16.

Unless otherwise specified in this Interim Report, all statements refer to the Group. Figures in parentheses indicate the outcome for the corresponding period in the previous year. A compilation of key figures can be found on pages 14–15.

One-off items are specified in note 5.



# SALES REVENUE AND GROWTH

	Jan-Mar 2013	Jan-Mar 2012	Jan-Dec 2012
Sales revenue, SEK m	1,341	1,479	6,656
Change, SEK m	-138	102	-222
Change, %	-9	7	-3
Of which			
Volumes and prices, %	-10	6	-5
Acquisitions/divestments, %	4	1	3
Currency effects, %	-3	0	-1

# SALES REVENUE PER MARKET

SEK m	Jan-Mar 2013	%	Jan-Mar 2012	%	Jan-Dec 2012	%
Nordic region	636	47	705	48	3,019	45
Western Europe	400	30	453	31	1,895	29
CEE/CIS	258	19	270	18	1,542	23
Other markets	47	4	51	3	200	3
Total	1,341	100	1,479	100	6,656	100

# SALES REVENUE PER BUSINESS AREA

SEK m	Jan-Mar 2013	%	Jan-Mar 2012	% J	Jan-Dec 2012	%
Ventilation	841	63	909	61	3,591	54
Building Components	327	24	367	25	2,052	31
Building Systems	173	13	203	14	1,013	15
Other operations	-	-	-	-	· -	-
Total	1,341	100	1,479	100	6,656	100
Gross internal sales all segments	2		3		10	

# OPERATING PROFIT (EBIT) AND RESULT BEFORE TAX (EBT)

SEK m	Jan-Mar 2013	Jan-Mar 2012	Jan-Dec 2012
Ventilation	52	66	263
Building Components	-31	-12	135
Building Systems	0	-10	100
Other operations	-8	-14	-38
Total (EBIT), excluding one-off items	13	30	460
One-off items*	-6	-38	-126
Total (EBIT), including one-off items*	7	-8	334
Net financial income	-33	-39	-156
Result before tax (EBT)	-26	-47	178

<sup>\*)</sup> One-off items are described in note 5.



# Ventilation business area

- Sales revenue during the first quarter amounted to SEK 841 m (909), a decrease of 7 percent. Adjusted for currency effects and structure, sales revenue decreased by 9 percent.
- The operating margin (EBIT) for the first quarter, excluding one-off items, amounted to 6.2 percent (7.3).

## Sales and markets

Sales revenue during the first quarter decreased by 7 percent compared with the corresponding period the previous year, amounting to SEK 841 m (909). Adjusted for currency effects and structure, sales revenue decreased by 9 percent. The acquisition of Centrum Klima has positively affected sales by 5 percent.

Sales within the business area decreased in the Nordic region and Western Europe, while the acquisition of Centrum Klima in Poland contributed to increased sales in CEE/CIS. Some individual markets, such as France and Russia, also reported increased sales during the quarter.

## **Profit**

Operating profit (EBIT) for the first quarter, excluding one-off items, amounted to SEK 52 m (66). The operating margin (EBIT) amounted to 6.2 percent (7.3). The change in profit was due to lower volumes, partly offset by lower fixed costs from implemented efficiency measures. Centrum Klima has continued to contribute positively to the profit.

One-off items for the guarter amounted to SEK -3 m (-16) relating to restructuring costs resulting from the cost-reduction programme.

## Other

Norway is an important market with good potential and new management has been appointed for the sales company with the task of increasing the sales focus.

Agreements have been signed with two major Nordic installation companies for both the Swedish and Norwegian markets, which highlights the strength of Lindab's offering.

Pascal, the intelligent variable airflow system that was launched last year, is experiencing recent success with several important

A new addition to Lindab's energy efficient solutions has been launched, Lindab Solo, an active beam for cooling and heating with new technology that distributes heated or cooled water to various parts of the building as needed.

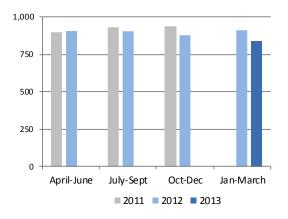
The production and sale of duct fittings at the Building Systems production unit in Yaroslavl has begun successfully.

## **KEY FIGURES VENTILATION**

	Jan-Mar 2013	Jan-Mar 2012	Jan-Dec 2012
Sales revenue, SEK m	841	909	3,591
Operating profit (EBIT)*, SEK m	52	66	263
Operating margin (EBIT)*, %	6.2	7.3	7.3
No. of employees at close of period	2,614	2,406	2,603

<sup>\*)</sup> Excluding one-off items. One-off items are described in note 5.

# SALES REVENUE PER QUARTER, SEK m



### BREAKDOWN OF SALES REVENUE BY MARKET, LAST 12 MONTHS





# Building Components business area

- Sales revenue during the first quarter amounted to SEK 327 m (367), a decrease of 11 percent.
   Adjusted for currency effects and structure, sales decreased by 15 percent.
- The operating margin (EBIT) for the first quarter, excluding one-off items, amounted to -9.5 percent (-3.3).

## Sales and markets

Sales revenue decreased by 11 percent to SEK 327 m (367). Adjusted for currency effects and structure, sales decreased by 15 percent.

The harsh and prolonged winter weather in many parts of Europe has impacted negatively on sales for the quarter. With the exception of Hungary and Finland, all regions and markets indicate a decrease in sales.

### **Profit**

Operating profit (EBIT) for the quarter, excluding one-off items, amounted to SEK -31 m (-12). The operating margin (EBIT) amounted to -9.5 percent (-3.3). The change in profit is mainly due to lower volumes, partially offset by lower fixed costs. One-off items for the quarter amounted to SEK -1 m (0) relating to restructuring costs resulting from the cost-reduction programme, see note 5.

### Other

The customer offering is being broadened to increase customer value. The launch of Systemline, a lightweight construction concept for steel halls with a free span up to 20 metres, has begun in CEE. In Sweden, complementary metal products for sheet metal work have been added and the new decking profile has been very well received.

Within product development, a brand new insulation system for roofs with decking profiles has been produced and tested. The new system has good fire resistance and high insulation properties and the launch is planned for the second quarter in CEF

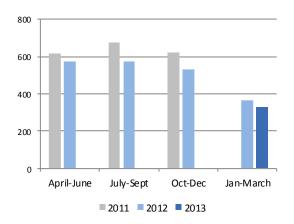
The partnership with Scandinavia's largest builders' merchants, XL Construction, who named Lindab as their Supplier of the Year 2012, continues to evolve and five new dealers have been enlisted in Sweden. In Denmark, Lindab has entered into an important partnership with plasterboard manufacturers for the sale of partition wall solutions using the Lindab RdBX "click stud".

# **KEY FIGURES BUILDING COMPONENTS**

	Jan-Mar 2013	Jan-Mar 2012	Jan-Dec 2012
Sales revenue, SEK m	327	367	2,052
Operating profit (EBIT)*, SEK m	-31	-12	135
Operating margin (EBIT)*, %	-9.5	-3.3	6.6
No. of employees at close of period	924	1,023	932

<sup>\*)</sup> Excluding one-off items. One-off items are described in note 5.

# SALES REVENUE PER QUARTER, SEK m



# BREAKDOWN OF SALES REVENUE BY MARKET, LAST 12 MONTHS





# Building Systems business area

- Sales revenue during the first quarter amounted to SEK 173 m (203), a decrease of 15 percent.
   Adjusted for currency effects, the decrease amounted to 11 percent.
- The operating margin (EBIT) for the first quarter, excluding one-off items, increased to 0.0 percent (-4,9).

# Sales and markets

Sales revenue decreased by 15 percent to SEK 173 m (203) during the first quarter. Adjusted for currency effects, sales decreased by 11 percent.

The business area's sales indicate a negative trend, particularly in Western Europe, and are also slightly down in CEE/CIS. The decline in sales was due to the weaker order intake in the third quarter of 2012 and the harsh and prolonged winter.

The order intake during the first quarter of 2013 was significantly higher than the corresponding quarter the previous year. The increase in order intake was most notable in the CEE/CIS region.

### **Profit**

Operating profit (EBIT) for the quarter, excluding one-off items, amounted to SEK 0 m (-10). The operating margin (EBIT) amounted to 0.0 percent (-4.9) for the quarter.

The improved profit is due to the change management in recent quarters, leading to greater efficiency and lower fixed costs which has more than compensated for the decrease in sales.

## Other

Astron has been reintroduced as a brand for building solutions. This decision is popular among retailers as it is an esteemed and well-established name for buildings of this type.

The concept for smaller buildings (25 m free span), EcoBuild, has been launched to a very positive reception.

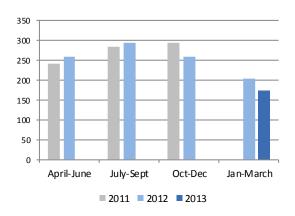
The production unit in Yaroslavl, Russia, now has increased capacity and the focus on the CIS region is continuing. Seven orders, each valued at more than SEK 12 m, were taken during the quarter.

### **KEY FIGURES BUILDING SYSTEMS**

	Jan-Mar 2013	Jan-Mar 2012	Jan-Dec 2012
Sales revenue, SEK m	173	203	1,013
Operating profit (EBIT)*, SEK m	0	-10	100
Operating margin (EBIT)*, %	0.0	-4.9	9.9
No. of employees at close of period	710	804	720

<sup>\*)</sup> Excluding one-off items. One-off items are described in note 5.

# SALES REVENUE PER QUARTER, SEK m



### BREAKDOWN OF SALES REVENUE BY MARKET, LAST 12 MONTHS





# Statement of comprehensive income

(Income statement)

			Rolling 12 M Apr 2012-	
SEK m	Jan-Mar 2013	Jan-Mar 2012		Jan-Dec 2012
Sales revenue	1,341	1,479	6,518	· ·
Cost of goods sold	-985	-1,083	-4,688	
Gross profit	356	396	1,830	1,870
Other operating income	19	12	92	85
Selling expenses	-216	-235	-887	-907
Administrative expenses	-116	-120	-473	-477
R & D costs	-11	-11	-44	-44
Other operating expenses	-25	-50	-169	-193
Total operating expenses	-349	-404	-1,481	-1,536
Operating profit (EBIT)*	7	-8	349	334
Interest income	2	1	13	12
Interest expenses	-34	-38	-158	-162
Other financial income and expenses	-1	-2	-6	-6
Net financial income	-33	-39	-151	-156
Result before tax (EBT)	-26	-47	198	178
Tax on profit for the period	-2	1	-58	-56
Profit for the period	-28	-46	140	122
-attributable to the parent company's shareholders	-28	-46	140	122
-attributable to non-controlling interest	-	-	-	-
Other comprehensive income				
Items not reversed in the income statement				
Actuarial gains/losses, defined benefit plans	0	-2	-6	-8
Deferred tax attributable to defined benefit plans	0	1	1	2
Items that can later be reversed in the income statement	0	-1	-5	-6
Translation differences, foreign operations	-157	-3	-242	-88
Cash flow hedges	-	3	8	11
Deferred tax attributable to cash flow hedges	-	-1	-2	-3
	-157	-1	-236	-80
Other comprehensive income, net of tax	-157	-2	-241	-86
Total comprehensive income	-185	-48	-101	36
-attributable to the parent company's shareholders	-185	-48	-101	36
-attributable to non-controlling interest	-	-	-	-
Earnings per share, SEK				
Undiluted	-0.37	-0.61	1.83	1.61
Diluted	-0.37	-0.61	1.83	1.61

<sup>\*)</sup> One-off items are described in note 5.



# Statement of cash flows

(Indirect method)

			Rolling 12 M Apr 2012-	
Amounts in SEK m	Jan-Mar 2013	Jan-Mar 2012	Mar 2013	Jan-Dec 2012
Operating activities				
Operating profit	7	-8	349	334
Reversal of depreciation/amortisation	38	37	157	156
Reversal of capital gains (–) / losses (+) reported in operating profit	0	-1	1	0
Provisions, not affecting cash flow	1	13	12	24
Adjustment for other items not affecting cash flow	-1	-6	6	1
Total	45	35	525	515
Interest received	1	1	7	7
Interest paid	-30	-35	-146	-151
Tax repaid / paid	8	-27	-90	-125
Cash flow from operating activities before				
change in working capital	24	-26	296	246
Change in working capital				
Stock (increase – /decrease +)	-140	-78	-18	44
Operating receivables (increase – /decrease +)	-51	-26	39	64
Operating liabilities (increase + /decrease -)	170	40	-2	-132
Total change in working capital	-21	-64	19	-24
Cash flow from operating activities	3	-90	315	222
Investing activities				
Acquisition of Group companies	-10	-50	-247	-287
Sales of Group companies	-	-	-	-
Investments in intangible fixed assets	-4	-4	-21	-21
Investments in tangible fixed assets	-15	-43	-113	-141
Change in financial fixed assets	0	0	0	0
Sale/disposal of intangible fixed assets	-	-	-	-
Sale/disposal of tangible fixed assets	1	2	7	8
Cash flow from investing activities	-28	-95	-374	-441
Financing activities				
Borrowing (increase + /decrease -)	30	137	208	315
Sale of treasury shares	-	-	52	52
Dividend to shareholders	-	-	-76	-76
Cash flow from financing activities	30	137	184	291
Cash flow for the period	5	-48	125	72
Cash and cash equivalents at start of the period	301	235	187	235
Effect of exchange rate changes on cash and cash equivalents	-12	0	-18	-6
Cash and cash equivalents at end of the period	294	187	294	301



# Statement of financial position

(Balance sheet)

Amounts SEK m	31 Mar 2013	31 Mar 2012	31 Dec 2012	1 Jan 2012
		Restated	Restated	Restated
Assets				
Fixed assets				
Goodw ill	2,601	2,584	2,682	2,591
Other intangible fixed assets	63	65	65	66
Tangible fixed assets	1,156	1,134	1,208	1,084
Financial fixed assets, interest bearing	39	36	39	36
Other financial fixed assets	168	244	165	327
Total fixed assets	4,027	4,063	4,159	4,104
Current assets				
Stock	1,078	1,060	966	962
Accounts receivable	987	1,046	962	1,023
Other current assets	197	164	230	154
Other receivables, interest bearing	6	1	5	8
Cash and bank	294	187	301	235
Total current assets	2,562	2,458	2,464	2,382
TOTAL ASSETS	6,589	6,521	6,623	6,486
Shareholders' equity and liabilities				
Shareholders' equity	2,498	2,630	2,683	2,678
Long-term liabilities				
Provisions, interest-bearing	178	162	178	163
Liabilities, interest-bearing	2,114	1,889	2,056	1,772
Provisions	162	251	169	338
Other long-term liabilities	10	11	13	13
Total long-term liabilities	2,464	2,313	2,416	2,286
Current liabilities				
Other Liabilities, interest-bearing	186	135	216	118
Provisions	73	61	73	49
Accounts payable	679	687	569	708
Other short-term liabilities	689	695	666	647
Total current liabilities	1,627	1,578	1,524	1,522
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	6,589	6,521	6,623	6,486



# Statement of changes in equity

	Equity relating to the parent company's shareholders				ers			
		Other		Foreign	Profit		Non-	
		contributed	Hedging	currency			controlling	Total
Amounts in SEK m	Capital	capital	reserve	transl. adj.	forward	Total	interest	Equity
Opening balance, 1 January 2012	79	2,234	-8	-8	402	2,699	-	2,699
Change in accounting principle <sup>1)</sup>	-	-	-	-	-21	-21	-	-21
Opening balance, 1 January 2012 (restated)	79	2,234	-8	-8	381	2,678	-	2,678
Profit for the period					122	122	-	122
Other comprehensive income, net of tax			8	-88	-6	-86	-	-86
Total comprehensive income			8	-88	116	36		36
Sale of treasury shares					52	52	-	52
Incentive programme <sup>2)</sup>		2				2	-	2
Futures contracts to acquire treasury shares,								
Incentive programme <sup>2)</sup>		-9				-9	-	-9
Dividend to shareholders					-76	-76	-	-76
Acquisition of non-controlling interest							126	126
Acquisition from non-controlling interest							-126	-126
Closing balance, 31 December 2012	79	2,227	-	-96	473	2,683	-	2,683
Opening balance, 1 January 2013	79	2,227	-	-96	473	2,683	-	2,683
Profit for the period					-28	-28	-	-28
Other comprehensive income, net of tax				-157		-157	-	-157
Total comprehensive income				-157	-28	-185		-185
Incentive programme <sup>2)</sup>		0				0	-	0
Closing balance, 31 March 2013	79	2,227	-	-253	445	2,498	-	2,498

- 1) Consists of the change in accordance with IAS 19.
- 2) The 2011 and 2012 Annual General Meetings decided to introduce a long-term incentive programme for each year. To ensure that Lindab holds shares for the maximum allocation, futures contracts have been signed with third parties to acquire treasury shares, meaning that no dilution occurs. Provisions for the incentive programmes initiated in 2011 and 2012 are continuing during 2013.

# **Share capital**

The share capital of SEK 78,707,820 is divided among 78,707,820 shares with a face value of SEK 1.00. Lindab International AB (publ) holds 2,375,838 (3,375,838) treasury shares, corresponding to 3.0 percent (4.3) of the total number of Lindab shares, following the sale of 1,000,000 treasury shares in 2012.

# Proposed appropriation of profits

The Annual Report for 2012 will be presented to the Annual General Meeting on 15 May 2013. Lindab's Board of Directors proposes a zero-dividend for the financial year 2012.

# Parent company

# **Income statement**

Amounts SEK m	Jan-Mar 2013	Jan-Mar 2012	Jan-Dec 2012
Administrative expenses	0	-2	-5
Other operating income/costs	0	-	8
Operating profit	0	-2	3
Profit from subsidiaries	-	-	95
Interest expenses, internal	-23	-23	-98
Result before tax	-23	-25	0
Tax on profit for the period	5	6	0
Profit for the period*	-18	-19	0

 $<sup>\</sup>ensuremath{^*}\xspace$  ) Comprehensive income corresponds to profit for the period.

# **Balance sheet**

Amounts SEK m	31 Mar 2013	31 Mar 2012	31 Dec 2012
Assets			
Fixed assets			
Shares in Group companies	3,467	3,467	3,467
Financial fixed assets, interest bearing	7	7	7
Other long-term receivables	7	9	2
Total fixed assets	3,481	3,483	3,476
Current assets			
Other receivables	0	=	2
Cash and bank	3	5	1
Total current assets	3	5	3
TOTAL ASSETS	3,484	3,488	3,479
Shareholders' equity and liabilities			
Shareholders' equity	1,365	1,388	1,383
Provisions			
Provisions, interest-bearing	7	10	7
Long-term liabilities			
Liabilities to Group companies, interest-bearing	2,109	2,087	2,087
Total provisions and long-term liabilities	2,116	2,097	2,094
Current liabilities			
Other liabilities	3	3	2
Total current liabilities	3	3	2
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	3,484	3,488	3,479

# Key figures

# Quarterly periods

SEK m unless otherwise specified	2013 Jan- March	2012 Oct- Dec	2012 July- Sept	2012 April- June	2012 Jan- March	2011 *Oct- Dec	2011 *July- Sept	2011 *April- June	2011 *Jan- March
Sales revenue	1,341	1,667	1,773	1,737	1,479	1,855	1,891	1,755	1,377
Operating profit, (EBITDA) <sup>1)</sup>	45	84	219	158	29	110	211	174	15
Operating profit, (EBITA) <sup>2)</sup>	7		183	119	-8	65	172	135	-24
Depreciation/amortisation and write-downs	38	44	36	39	37	45	40	39	39
Operating profit, (EBIT) <sup>3)</sup>	7	40	183	119	-8	65	172	135	-24
Operating profit, (EBIT), excluding one-off items	13	105	190	135	30	107	172	135	-7
After tax result	-28		110	56	-46	-5	88	60	-52
Total comprehensive income	-185		-9	34	-48	- 128	86	153	-75
Operating margin, (EBITA),% <sup>4)</sup>	0.5	2.4	10.3	6.9	-0.5	3.5	9.1	7.7	-1.7
Operating margin, (EBITA),% <sup>5)</sup>	0.5	2.4	10.3	6.9	-0.5	3.5	9.1	7.7	-1.7
Operating margin (EBIT), excluding one-off items, %	1.0	6.3	10.7	7.8	2.0	5.8	9.1	7.7	-0.5
Undiluted average number of shares, (000's)	76,332	75,998	75,885	75,980	75,332	75,332	75,332	75,332	75,332
Diluted average number of shares, (000's) <sup>6)</sup>	76,332	75,998	75,885	75,980	75,332	75,332	75,332	75,332	75,332
Undiluted number of shares, (000's)	76,332	76,332	76,332	76,332	75,332	75,332	75,332	75,332	75,332
Diluted number of shares, (000's) <sup>6)</sup>	76,332	76,332	76,332	76,332	75,332	75,332	75,332	75,332	75,332
Undiluted earnings per share, SEK <sup>7)</sup>	-0.37	0.03	1.45	0.74	-0.61	-0.07	1.17	0.80	-0.69
Diluted earnings per share, SEK 8)	-0.37	0.03	1.45	0.74	-0.61	-0.07	1.17	0.80	-0.69
Cash flow from operating activities	3	192	23	97	-90	252	115	217	-239
Cash flow from operating activities per share, SEK <sup>9)</sup>	0.04	2.53	0.30	1.29	-1.19	3.35	1.54	2.88	-3.17
Total assets	6,589	6,623	7,030	7,153	6,521	6,479	7,207	7,122	6,674
Net debt <sup>10)</sup>	2,140	2,106	2,252	2,224	1,962	1,747	1,945	2,043	2,097
Net debt/equity ratio, times 11)	0.9	0.8	0.9	0.8	0.7	0.6	0.7	0.7	0.8
Equity	2,498	2,683	2,621	2,647	2,630	2,699	2,827	2,758	2,680
Undiluted equity per share, SEK <sup>12)</sup>	32.73	35.15	34.34	35.14	34.91	35.83	37.53	36.61	35.58
Diluted equity per share, SEK <sup>13)</sup>	32.73	35.15	34.34	34.68	34.91	35.83	37.53	36.61	35.58
Equity/asset ratio, % <sup>14)</sup>	37.9	40.5	37.3	37.0	40.3	41.7	39.2	38.7	40.2
Return on equity, % <sup>15)</sup>	3.6	4.6	4.3	3.4	3.6	3.3	0.4	1.3	0.1
Return on capital employed, % <sup>16)</sup>	6.9	6.8	7.4	7.0	7.4	7.1	5.0	5.6	4.7
Return on operating capital, % <sup>17)</sup>	7.2	7.1	7.6	7.4	7.8	7.4	5.2	5.8	4.8
Return on operating capital, excluding one-off items, %	10.0	9.8	9.8	9.5	9.5	8.7	7.8	8.5	7.9
Return on total assets, % <sup>18)</sup>		5.0	5.3	5.2	5.5	5.2	3.6	4.1	3.5
Interest coverage ratio, times 19)	0.3	1.2	4.1	2.9	-0.2	1.5	4.1	3.4	-0.6
No. of employees at close of period <sup>20)</sup>	4,362	4,369	4,442	4,597	4,344	4,347	4,446	4,487	4,395

 $<sup>^{\</sup>star}\,\text{Not}$  restated. Changes in IAS 19 are not reflected.



# Key figures

							Full-yea	r Perio	ds		
	2010 *Oct-	2010 *July-	2010 *April-	2010 *Jan-	2009 *Jan-	2008 *Jan-					
SEK m unless otherwise specified	Dec	Sept	June	March	March	March	2012	*2011	*2010	*2009	*2008
Sales revenue	1,697	1,881	1,715	1,234	1,771	2,129	6,656	6,878	6,527	7,019	9,840
Operating profit, (EBITDA) <sup>1)</sup>	112	247	134	72	80	262	490	511	565	479	1,388
Operating profit, (EBITA) <sup>2)</sup>	76	206	92	27	27	209	334	348	401	265	1,172
Depreciation/amortisation and write-downs	146	42	45	47	56	55	156	163	280	225	225
Operating profit, (EBIT) <sup>3)</sup>	- 35	205	89	25	25	207	334	348	284	254	1,163
Operating profit, (⊞П), excluding one-off items	75	212	110	-50	25	207	460	407	347	301	1,279
After tax result	-86	114	27	-28	-21	117	122	91	27	34	723
Total comprehensive income	- 128	13	-26	-157	-74	80	36	36	-298	-142	1,124
Operating margin, (EBITA),% <sup>4)</sup>	4.5	11.0	5.4	2.2	1.5	9.8	5.0	5.1	6.1	3.8	11.9
Operating margin, (EBITA),% <sup>5)</sup>	-2.1	10.9	5.2	2.0	1.4	9.7	5.0	5.1	4.4	3.6	11.8
Operating margin (EBIT), excluding one-off items, %	4.4	11.3	6.4	-4.1	1.4	9.7	6.9	5.9	5.3	4.3	13.0
Undiluted average number of shares, (000's)	75 222	75 222	75 222	7/ 910	74,772	70 700	75 009	75,332	75 202	74 779	77 5/10
					74,772			75,332			
			,	,	74,772	,		75,332			
					74,772			75,332			
Undiluted earnings per share, SEK <sup>7</sup> )	- 1.14	1.51	0.36	-0.37	-0.28	1.49	1.61	1.21	0.36	0.45	9.32
Diluted earnings per share, SEK 8)	- 1.14	1.51	0.36	-0.37	-0.28	1.49	1.61	1.21	0.36	0.45	9.32
•	204	470	67	170	107	17	222	245	201	710	672
Cash flow from operating activities	324	172	67	-172	-187	17	222	345	391	719	673
Cash flow from operating activities per share, SEK <sup>9</sup>	4.30	2.28	0.89	-2.30	-2.50	0.22	2.92	4.58	5.20	9.62	8.68
Total assets Net debt <sup>10)</sup>	6,570 1,856	7,275 2,104	7,482 2,243	7,206 2,286	8,492 3,004	7,652 2,270	6,623 2,106	6,479 1,747	6,570 1,856	7,442 2,422	8,625 2,774
Net debt/equity ratio, times <sup>11)</sup>	0.7	0.7	0.8	0.8	0.9	0.7	0.8	0.6	0.7	0.8	0.8
Equity	2,755	2,882	2,869	2,889	3,272	3,049	2,683	2,699	2,755	3,003	3,346
Undiluted equity per share, SEK <sup>12)</sup>	36.57	38.26	38.08	38.35	43.76	38.74	35.15	35.83	36.57	40.16	44.75
Diluted equity per share, SEK <sup>13)</sup>	36.54	38.26	38.08	38.35	43.76	38.74	35.15	35.83	36.57	40.16	44.75
Equity/asset ratio, % <sup>14)</sup>	41.9	39.6	38.3	40.1	38.5	39.8	40.5	41.7	41.9	40.4	38.8
Return on equity, % <sup>15)</sup>	0.9	4.0	1.4	0.9	18.6	33.8	4.6	3.3	0.9	1.1	23.4
Return on capital employed, % <sup>16)</sup>	5.5	6.6	4.7	4.5	16.0	24.4	6.8	7.1	5.5	4.3	20.0
Return on operating capital, % <sup>17)</sup>	5.6	6.7	4.7	4.5	16.9	25.3	7.1	7.4	5.6	4.3	20.7
Return on operating capital, excluding one-off items, %	6.9	5.8	4.4	4.0	18.8	25.3	9.8	8.7	6.9	5.1	22.8
Return on total assets, % <sup>18)</sup>	4.1	4.9	3.5	3.4	11.6	17.5	5.0	5.2	4.1	3.3	14.3
Interest coverage ratio, times <sup>19)</sup>	-0.7	4.4	2.0	0.6	0.1	5.0	2.1	2.1	1.6	1.8	6.1
No. of employees at close of period <sup>20)</sup>	4,381	4,485	4,444	4,394	4,981	5,206	4,369	4,347	4,381	4,435	5,291

<sup>\*</sup>Not restated. Changes in IAS 19 are not reflected.

# Notes

# NOTE 1 ACCOUNTING PRINCIPLES

The consolidated accounts for the first quarter of 2013, as for the annual accounts for 2012, have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU, the Annual Accounts Act and the Swedish Financial Reporting Board RFR 1, Supplementary Accounting Rules for Groups.

This quarterly report has been prepared in accordance with IAS 34. The Group uses the same accounting policies as described in the Annual Report for 2012 with the following additions.

# Change in accounting policies

The amended IAS 19 Employee Benefits, which must be applied to financial years beginning on or after 1 January 2013 have been applied in preparing the interim report. Previously, for defined benefit plans, Lindab has applied the opportunity to defer actuarial gains and losses as part of the "corridor". Actuarial gains and losses are now continuously recognised in other comprehensive income. In the income statement, items are reported that are attributable to earnings of defined benefit pensions plus gains and losses arising due to the settlement of a pension liability and net financial items for the defined benefit plan. The changes have been applied retrospectively in accordance with IAS 8, resulting in an adjustment to the comparable periods.

The following adjustments have been made in the accounts:

# 01/01/2012

Increase in pension liability SEK 28 m Increase in deferred tax assets: SEK 7 m Decrease in, net, profit brought forward: SEK 21 m

## 31/03/2012

Increase in pension liability SEK 2 m Increase in deferred tax assets: SEK 1 m Decrease in, net, profit brought forward: SEK 1 m

## 31/12/2012

Increase in pension liability SEK 8 m Increase in deferred tax assets: SEK 2 m Decrease in, net, profit brought forward: SEK 6 m

# 31/03/2013

Increase in pension liability SEK 0 m Increase in deferred tax assets: SEK 0 m Decrease in, net, profit brought forward: SEK 0 m

The amendment to IAS 1 involves a change to the presentation of other comprehensive income, in which transactions are grouped together. Items to be reversed through profit or loss are presented separately from items that are not reversed through profit or loss.

Apart from those described above, none of the new or revised standards, interpretations and improvements that have been adopted by the EU and that have been applied from 1 January 2013 have had any effect on the Group, see note 2 on pages 73-74 in the Annual Report for 2012.

The parent company's financial statements are prepared in accordance with the Swedish Annual Accounts Act (ÅRL) and RFR 2, Accounting for legal entities, and according to the same principles that were applied to the Annual Report for 2012.

# **NOTE 2 EFFECTS OF CHANGES IN ACCOUNTING ESTIMATES**

Significant estimates and assumptions are described in Note 4 in the Annual Report for 2012.

There have not been any changes made to anything that could have a material impact on the interim report.

# **NOTE 3 OPERATING SEGMENTS**

Lindab's operations are managed and reported by business area, which is consistent with the segmentation.

The Ventilation business area offers duct systems and accessories, as well as indoor climate solutions for ventilation, cooling and heating. The Building Components business area offers steel products and systems for roof drainage, roof and wall cladding, as well as steel profiles for wall, roof and beam constructions. The Building Systems business area offers complete pre-engineered steel building systems. A complete building solution comprising the outer shell with the main structure, wall, roof and accessories. The operating segment Other comprises parent company functions including Group Treasury.

Information about revenues from external customers, operating profit and the pre-tax result by operating segment is shown in the tables on page 5.

Revenues from other segments total small amounts and a breakdown of this sum by segment therefore does not offer any

Inter-segment transfer pricing is determined on an arms-length basis i.e. between parties that are independent of one another, are well informed and have an interest in the implementation of the transaction. Assets and investments are reported wherever the asset is located.

Assets per segment that have changed by more than 10 percent compared with the end of 2012 are shown below:

- Ventilation: Other liabilities has decreased by 12 percent.
- · Building Components: Stock has increased by 22 percent and other receivables has decreased by 15 percent.
- Building Systems: Stock has increased by 18 percent and other liabilities by 35 percent.

No changes have occurred in the fundamentals for segmentation or in the calculation of the segment's profit since the last Annual Report was issued.

# **NOTE 4 TRANSACTIONS WITH RELATED PARTIES**

Lindab's inner circle and the extent of transactions with related parties are described in note 29 of the 2012 Annual Report.

The transactions described in the Annual Report 2012 have continued to the same extent in 2013. These have not had a significant impact on the company's position and results.



# **NOTE 5 SPECIFICATION OF ONE-OFF ITEMS**

					_	Reporting period outcome		
					(	Operating profit O	perating profit	
		Building	Building	Other		(EBIT) incl. one- (	(EBIT) excl. one-	
Quarter Current year	Ventilation	Components	Systems	Operations	Total	off items	off items	
1/2013	-3	-1	-	-2	-6	7	13	
Total	-3	-1	-	<b>-2</b>	-6	7	13	
Operating profit (EBIT) incl.								
one-off items, acc. 2013	49	-32	0	-10	7			
Operating profit (EBIT)								
excl. one-off items	52	-31	0	-8	13			
The previous year, acc. reporting period								
1/2012	-16	-	-19	-3	-38	-8	30	
2/2012	-15	-1	-	-	-16	119	135	
3/2012	-6	-1	-	-	<b>–7</b>	183	190	
4/2012	-11	-20	-4	-30	-65	40	105	
Total	-48	-22	-23	-33	-126	334	460	
Operating profit (EBIT) incl.								
one-off items, acc. 2012	215	113	77	<b>–71</b>	334			
Operating profit (EBIT)								
excl. one-off items	263	135	100	-38	460			

# $Operating\ profit\ (\textit{EBIT})\ has\ been\ adjusted\ by\ the\ following\ one-off\ items\ per\ quarter:$

1/2013	SEK –6m relating to restructuring costs resulting from the cost-saving programme.
1/2012 2/2012	SEK –38 m relating to restructuring costs resulting from the cost-saving programme.  SEK –16 m relating to restructuring costs of SEK –9 m resulting from the cost-reduction programme and the transaction costs of SEK –7 m for the acquisition of subsidiaries.
3/2012	SEK –7 m relating to the cost reduction programme.

SEK –65 m relating to restructuring costs of SEK –38 m resulting from the cost reduction programme and SEK –27 m relating to severance costs for the President and CEO.

The interim report for Lindab International AB (publ) has been submitted following approval by the Board of Directors. Båstad, 25 April 2013.

Anders Berg

4/2012

President and CEO

The report has not been subject to an audit by Lindab's auditors.

# Definitions

- 1) The operating profit (EBITDA) comprises results before depreciation and before consolidated amortisation of surplus value on intangible assets.
- 2) The operating profit (EBITA) comprises results following planned depreciation but before consolidated amortisation of surplus value on intangible assets.
- 3) The operating profit (EBIT) comprises results before financial items and tax.
- 4) The operating margin (EBITA) has been calculated as operating profit (EBITA) as a percentage of sales revenue during the period.
- 5) The operating margin (EBITA) has been calculated as operating profit (EBIT) expressed as a percentage of sales revenue during the period.
- 6) **Diluted average number of shares** Calculation of the dilution from warrants issued by the Company is made in accordance with IAS 33. The calculation is only made when it can be assumed that the warrants will be redeemed, i.e. when the conversion price for the shares is lower than the average share price for the period.
- 7) **Undiluted earnings per share, SEK** Profit for the period in relation to the undiluted average number of outstanding shares.
- 8) **Undiluted earnings per share, SEK** Profit for the period in relation to the diluted average number of outstanding shares.
- 9) Cash flow from operating activities per share, SEK Cash flow from operating activities in relation to the undiluted average number of outstanding shares during the period.
- 10) **Net debt** The net debt consists of interest bearing liabilities and assets, as well as cash and bank.
- 11) **Net debt/equity ratio** The net debt/equity ratio is expressed as the net debt in relation to shareholders' equity.
- \*) Average capital is based on the quarterly values.

- 12) **Undiluted equity per share,SEK** Shareholders' equity in relation to the outstanding undiluted number of shares at the end of the period.
- 13) **Diluted equity per share,SEK** Shareholders' equity in relation to the outstanding diluted number of shares at the end of the period.
- 14) **Equity/asset ratio**, % The equity ratio has been calculated as shareholders' equity as a percentage of total assets according to the balance sheet.
- 15) **Return on equity,** % Return on equity comprises the aftertax result for the period (rolling twelve-month value), as a percentage of the average shareholders' equity\* excluding shares without controlling interests.
- 16) **Return on capital employed,** % Return on capital employed comprises the pre-tax result plus financial costs (rolling twelve-month value) as a percentage of capital employed\*. Capital employed refers to total assets less non-interest-bearing provisions and liabilities.
- 17) **Return on operating capital,** % Return on operating capital comprises the operating profit (EBIT, rolling twelve months) as a percentage of average operating capital\*. Operating capital refers to the total net debt and shareholders' equity.
- 18) **Return on total assets**, % The return on (total) assets comprises the profit after financial items (EBT) plus financial costs (rolling twelve months) as a percentage of average total assets\*.
- 19) Interest coverage ratio, times The interest coverage ratio has been calculated as the profit after financial items plus financial expenses in relation to financial expenses.
- 20) **Number of employees at the end of the period** The number of employees at the end of the period consists of the number of employees converted to full-time positions.

# 2013 financial reporting dates

Interim Report January-March 26 April **Annual General Meeting** 15 May Interim Report January - June 19 July Interim Report January - September 28 October

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Subscribe to our customer magazine (Lindab Direct), press releases, Annual Reports and Interim Reports.

# Lindab in brief

The Group had sales revenue of SEK 6,656 m in 2012 and is established in 31 countries with approximately 4,300 employees.

The main market is non-residential construction, which accounts for 80 percent of sales, while residential accounts for 20 percent of sales. During 2012, the Nordic market accounted for 45 percent, the CEE/CIS (Central and Eastern Europe plus other

former Soviet states) for 23 percent, Western Europe for 29 percent and other markets for 3 percent of total sales.

The share is listed on the Nasdaq OMX Nordic Exchange, Stockholm List, Large Cap, under the ticker symbol LIAB.

# **Business concept**

Lindab develops, manufactures, markets and distributes products and system solutions in steel for simplified construction and improved indoor climate.

# **Business model**

The business is carried out within three business areas, Ventilation, Building Components and Building Systems. The products are characterised by their high quality, ease of assembly, energy efficiency and environmentally-friendly design and are delivered with high levels of service. Altogether, this increases customer value.

# **Lindab International AB**

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Lindab's supply chain is characterised by a between centralised decentralised functions. Steel is purchased and processed centrally. Parts of the production are highly automated (pressed ventilation and roof drainage fittings), others are located in low cost countries (mainly the Czech Republic) and some are local (e.g. bulky products). The distribution has been developed in order to be close to the customer. Sales for Ventilation and Building Components are made through

more than 120 Lindab branches and more than 2,000 stockkeeping retailers, while Building Systems conducts sales through a network of more than 330 building contractors.

# **Business areas**:

# Ventilation

Duct systems with accessories, as well as solutions for ventilation, heating and cooling for a controlled indoor climate.

# **Building Components**

Products and systems in sheet steel for roof drainage, roof and wall cladding, as well as steel profiles for wall, roof and beam constructions.

# **Building Systems**

Pre-engineered steel building Α systems. complete buildingsolution comprising the outer shell with the main structure, wall, roof and accessories.

The information here is that which Lindab International AB has willingly chosen to make public or that which it is obliged to make public according to the Swedish Securities Market Act and/or the Financial Instruments Trading Act. The information was made public on 26 April 2013 at 07.40 (CET).

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